Goodnow Library Foundation Strategic Plan 2023–2026

Mission:

Goodnow Library Foundation is the only nonprofit organization committed solely to supporting the Goodnow Library's priorities through fundraising and advocacy, providing an extra margin of excellence.

Vision:

The Goodnow Library Foundation enhances the library's financial ability to plan and fulfill its vision and mission today and for generations to come.

Values:

- 1. Generosity
- 2. Integrity
- 3. Transparency and Accountability
- 4. Inclusivity
- 5. Management Strength
- 6. Commitment

Goals, Objectives, Action Items

Goal 1: The Goodnow Library Foundation will raise awareness that it is a key Goodnow Library and community partner that delivers value to the town of Sudbury.

Objective 1: Increase the awareness and importance of the Goodnow Library Foundation.

Action Items:

- Educate the public that the library cannot directly accept donations and that the GLF is the only vehicle for making donations guaranteed to support the library.
- Revitalize social media strategy and GLF newsletter.
- Reach out to local and neighboring community organizations that engage with diverse residents and invite them to a networking reception to learn about the GLF.
- Create additional signage in the library to acknowledge the GLF's impact.

Objective 2: Increase overall outreach and engagement with the Sudbury community to strengthen the Foundation's ability to fulfill its mission of supporting the library.

Action Items:

- Develop guidelines for and be intentional about collaboration and partnerships with other local organizations, with an emphasis on diversity, equity, and inclusion.
- Plan and execute a Be Bold speaker series that addresses topics for a range of ages and interests.
- Expand committees to include more members of the public.
- Co-brand with the Book Nook.
- Work with the library to engage its help in promoting the GLF.
- Inform town officers and boards of the library's needs.

Objective 3: Engage more people to participate in Foundation events and programs and Board representation.

Action Items:

- Connect with all schools/PTOs, including preschools and Sudbury Family Network to get information out to parents at the start of the school year about the GLF's role and impact in the community.
- Recruit new Board members with a focus on increasing diversity of the Board.
- Collaborate on programs and events with Lincoln-Sudbury Regional High School, Sudbury Public Schools, Sudbury Family Network, and other community organizations.

Goal 2: The Goodnow Library Foundation will increase funding effectiveness as measured by a three-year increase in overall donor giving.

Objective 1: Increase short-term funding.

Action Items:

- 1. Research donor base and design programs/strategies to cultivate and increase donations.
- 2. Steward donors to add value for donors and increase their engagement.
- 3. Plan, execute, and evaluate annual fundraising campaigns and events open to the public.
- 4. Research and pursue foundation and grant opportunities that will enhance library priorities.
- 5. Engage local businesses in supporting the Foundation on an annual basis.

Objective 2: Increase long-term funding.

Action Item:

- Launch an endowment campaign to fund future needs.
- Develop a planned giving program and promote corporate matching gifts.

Goal 3: The Goodnow Library Foundation follows governance and management best practices.

Objective 1: Goodnow Library Foundation will clarify and document all roles and expectations within the organization.

Action Items:

- The Board will clarify and document roles and expectations of the Executive Board and the Director.
- The Board will set priorities and fundraising expectations and implement performance metrics for the Director.
- The Board will annually review its fiduciary obligations with current members.

Objective 2: Goodnow Library Foundation will effectively and transparently manage finances.

Action Items:

- Annually evaluate an increase in the percentage of the GLF budget to fund Library priorities.
- Publish data on the GLF's financial impact on the Library.